

Date: 13 February 2024

#### M/S./ Boursa Kuwait

Greetings,

<u>Financial results for period ending 31/12/2023 and</u> announcing the date of the analyst / investor conference.

We would like to inform you that Humansoft's Board of Directors in its meeting held on 13 February 2024 Approved the consolidated financial statements for the financial year ended 31/12/2023. In this respect, kindly find attached Appendix 10 of Chapter 10 "Disclosure of Material information" Form and the "Financial Results Form-Kuwaiti Company (KWD)".

With reference to the requirements of Boursa rules issued under resolution No. (1) of 2018, we are pleased to announce the date of the Analyst/Investor Financial year 2023 Conference Call is scheduled to be held at 1:00 PM (local time) on Thursday 15/02/2024. Interested parties can communicate with Humansoft by email on

**investorrelations@human-soft.com**, in order to provide them with the invitation and participation details for the aforementioned conference call. المحترمين

السادة/ شركة بورصة الكويت

وتفضلوا يقبول فائق الاحترام،،

التاريخ: 13 فبراير 2024

تحية طيبة وبعد،،

### النتائج المالية عن الفترة المنتهية في تاريخ 2023/12/31 والإعلان عن موعد مؤتمر المحللين/المستثمرين

يسرنا إفادتكم بأن مجلس إدارة الشركة في اجتماعه المنعقد بتاريخ 13 فبراير 2024 قد صادق على البيانات المالية المجمعة للسنة المالية المنتهية بتاريخ 2023/12/31 ونرفق لكم بهذا الخصوص الملحق رقم (10) للإفصاح عن المعلومات الجوهرية من الكتاب العاشر – الإفصاح والشفافية ونموذج نتائج البيانات المالية السنوية للشركات الكويتية.

بالإشارة إلى متطلبات قواعد البورصة الصادرة بموجب القرار رقم (1) لسنة 2018، فإنه يسر شركتنا الإعلان عن موعد مؤتمر المحللين/المستثمرين (Conference Call) للسنة المالية المنتهية 2023/12/31 والذي تقرر انعقاده عن تمام الساعة الواحدة ظهرا (وفق التوقيت المحلي) من يوم الخميس الموافق عن تمام الساعة الواحدة ظهرا (وفق التوقيت المحلي) من يوم الخميس الموافق الإلكتروني التالي: investorrelations@human-soft.com، وذلك ليتم تترويدهم بالدعوة وتفاصيل المشاركة بالمؤتمر المذكور.

Yours Sincerely,

LYJ

رئيس مجلس الإدارة

Dalal Hasan Al Sabti Chairperson of the Board of Directors

سجل تجاري رقم: 71382 رأس المال (د.ك): 12,834,864 رأس المال المدفوع (د.ك): 12,834,864 تليفون: 22322588 (6.5) - ص.ب: 305 الصفاة 15454 الكويت

www.human-soft.com

### **Disclosure of Material Information Form**

Date	13 February 2024
Name of Listed Company	Humansoft Holding Company K.S.C.P
	- Approval of the Board of Directors in its meeting on Tuesday, February 13, 2024, of the financial statements for the fiscal year ending 31 December 2023 and recommending to the Annual General Meeting the following distributions:
Material Information	-Distribution of cash dividends for the fiscal year ending 31 December 2023 at the rate of 350 % of the nominal value of the share (i.e. 350 fils per share).
	- Distribution of bonus shares for the fiscal year ending 31 December 2023 at 5% of the issued and paid-up capital (Equivalent to 5 shares per 100 shares) after obtaining the approval from relevant authorities.
Significant Effect of the material	
information on the financial position of the company	

Significant Effect on the financial position shall be mentioned if the material information can measure that effect, excluding the financial effect resulting from tenders or similar contracts.

If a Listed Company, which is a member of a Group, disclosed some material information related to it and has Significant Effect on other listed companies' which are members of the same Group, the other companies' disclosure obligations are limited to disclosing the information and the financial effect occurring to that company itself. occurring to that company itself.

Dalal Hasan Al Sabti Chairperson of the Board of Directors Financial Results Form Kuwaiti Company (KWD) نموذج نتائج البيانات المالية

الشركات الكويتية (د.ك.)

Company Name		الشركة	
HUMANSOFT HOLDING CO. KSCP.		ومن سوفت القابضة ش.م.ك.ع	
Financial Year Ended on	2023-12-31	نتائج السنة المالية المنتهية في	
Board of Directors Meeting Date	2024-02-13	تاريخ اجتماع مجلس الإدارة	

Required Documents	المستندات الواجب إرفاقها بالنموذج
Approved financial statements.	نسخة من البيانات المالية المعتمدة
Approved auditor's report This form shall not be deemed to be complete unless the	نسخة من تقرير مراقب الحسابات المعتمد
documents mentioned above are provided	لا يعتبر هذا النموذج مكتملاً ما لم يتم إرفاق هذه المستندات

	السنة الحالية	السنة المقارنة	التغيير (%)
البيان	Current Year	Comparative Year	Change (%)
ent	2023-12-31	2022-12-31	
صافي الربح (الخسارة) الخاص بمساهمي الشركة الأم fit (Loss) represents the amount able to the owners of the parent Company:	41,778,296	50,669,086	-17.5 %
ربِحية (خسارة) السهم الأساسية والمخففة Diluted Earnings per Share	327	397	-17.6 %
الموجودات المتداولة Assets	100,212,229	106,599,247	-6.0 %
إجمالي الموجودات ssets	147,223,595	155,437,176	-5.3 %
المطلوبات المتداولة Liabilities	13,279,703	15,557,231	-14.6 %
إجمالي المطلوبات abilities	20,357,034	21,693,040	-6.2 %
إجمالي حقوق الملكية الخاصة بمساهمي الشركة الأم quity attributable to the owners of the Company	126,866,561	133,744,136	-5.1 %
إجمالي الإيرادات التشغيلية perating Revenue	78,974,673	83,625,055	-5.6 %
صافي الربح (الخسارة) التشغيلية erating Profit (Loss)	44,195,814	53,357,544	-17.2 %
الخسائر المتراكمة / رأس المال المدفوع Ilated Loss / Paid-Up Share Capital	لا توجد خسائر متر اکمة No Accumulated Loss	لا توجد خسائر متر اکمة No Accumulated Loss	لاينطبق – N/A

Financial Results Form Kuwaiti Company (KWD) Xd

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نموذج نتائج البيانات المالية للشركات الكوبتية (د.ك.)

التغيير (%)	الربع الر ابع المقارن	الربع الر ابع الحالي		
Change (%)	Fourth quarter ComparaFourth quarter Current ' Year2022-12-312023-12-31		لبیان Statement	
-9.6 %	12,797,493	11,568,224	صافي الربح (الخسارة) الخاص بمساهمي الشركة الأم Net Profit (Loss) represents the amount attributable to the owners of the parent Company	
-9.9 %	101	91	ربحية (خسارة) السهم الأساسية والمخففة Basic & Diluted Earnings per Share	
-1.0 %	20,995,225	20,776,718	إجمالي الإيرادات التشغيلية Total Operating Revenue	
-9.0 %	13,408,142	12,203,454	صافي الربح (الخسارة) التشغيلية Net Operating Profit (Loss)	

• Not Applicable for first Quarter

• لا ينطبق على الربع الأول

Increase/Decrease in Net Profit (Loss) is due to	سبب ارتفاع/انخفاض صاقي الربح (الخسارة)
The decrease in profit during the financial year ended on 31 December 2023, compared with the same period in the previous year, is mainly due to lower revenue and higher expenses in the year 2023 compared with the year 2022.	يعود الإنخفاض في الربح خلال السنة المالية المنتهية في 31 ديسمبر 2023 مقارنة بنفس الفترة من العام السابق بشكل رئيسي إلى انخفاض الإيرادات وارتفاع المصاريف في العام 2023 مقارنة بالعام 2022.

Total Revenue realized from dealing with related parties (value, KWD)	لايوجد - NIL	بلغ إجمالي الإيرادات من التعاملات مع الأطراف ذات الصلة (المبلغ د.ك.)
Total Expenditures incurred from dealing with related parties (value, KWD)	384,496 د.ك	بلغ إجمالي المصروفات من التعاملات مع الأطراف ذات الصلة (المبلغ د.ك.)

Financial Results Form Kuvraiti Company (KWD)

Auditor Opinion			ر اقب الحسابات	رأي م
1.	Unqualified Opinion	$\boxtimes$	رأي غير متحفظ	.1
2.	Qualified Opinion		رأي متحفظ	.2
3.	Disclaimer of Opinion		عدم إبداء الرأي	.3
4.	Adverse Opinion		رأي معاكس	.4

In the event of selecting item No. 2, 3 or 4,

بحال اختيار بند رقم 2 أو 3 أو 4 يجب تعبئة

the fo	ollowing table must be filled out, and this form is not
consi	dered complete unless it is filled.

ً ما لم يتم تعبئته	النموذج مكتملأ	ولا يعتبر هذا	الجدول التالي،
بر ما تيما حض	الشوقاح متصاد	ود يسار سا،	البياول التايي

	نص رأي مر اقب
لا ينطبق – N/A	الحسابات كما ورد في
	التقرير
	شرح تفصيلي
	بالحالة التي
لا ينطبق – N/A	استدعت مر اقب
	الحسابات لإيداء
	الرأي
	الخطوات التي
لا ينطبق – N/A	ستقوم بها الشركة
لا ينطبق – ١٧/٨	لمعالجة ما ورد في رأي
	مر اقب الحسابات
	الجدول الزمني
N/A statistic	لتنفيذ الخطوات
لاينطبق – N/A	لمعالجة ما ورد في رأي
	مر اقب الحسابات

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Corporate Actions			(	استحقاقات الأسهم (الإجراءات المؤسسية
النسبة	1000 C	القيمة		
350%	اف	44,707,883.850 د.ك		
5%	641,743 د.ك			توزیعات أسهم منحة Bonus Share
لاينطبق – N/A	لاينطبق – N/A			توزیعات أخری Other Dividend
لاينطبق – N/A	لا ينطبق – N/A		عدم توزیع أرباح No Dividends	
		the second second		
لاينطبق – N/A	لاينطبق – N/A	علاوة الإصدار Issue Premium	لاينطبق – N/A	زبادة رأس المال Capital Increase
لاينطبق – N/A	A.	لاينطبق – N/A		تخفيض رأس المال Capital Decrease

ختم الشركة	التوقيع	المسمى الوظيفي	الأسم
Company Seal	Signature	Title	Name
MUMANSOFT (عسامة المعالية المعالمية المعالية المعالية المعالية المعالية المعالية المعالية المعالية المعالية الم	- R	رئيس مجلس الإدارة	دلال حسن السبتى

Financial Results Form Kuwaiti Company (KWD) نموذج نتائج البيانات المالية للشركات الكويتية (د.ك.)

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## Deloitte.

#### Deloitte & Touche Al-Wazzan & Co.

Ahmed Al-Jaber Street, Sharq Dar Al-Awadi Complex, Floors 7 & 9 P.O. Box 20174, Safat 13062 Kuwait

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#### INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF HUMANSOFT HOLDING COMPANY K.S.C.P.

#### Report on the Audit of the Consolidated Financial Statements

#### Opinion

We have audited the consolidated financial statements of Humansoft Holding Company K.S.C.P. (the "Parent Company") and its subsidiaries (together referred to as "the Group"), which comprise the consolidated statement of financial position as at 31 December 2023, and the consolidated statement of profit or loss, consolidated statement of profit or loss and other comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including material accounting policy information.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as at 31 December 2023, and its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRS Accounting Standards) (IFRSs).

#### **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are independent of the Group in accordance with the International Ethics Standards Board for Accountants' International Code of Ethics for Professional Accountants (including International Independence Standards) (IESBA Code) and we have fulfilled our other ethical responsibilities in accordance with the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current year. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Key audit matter	How our audit addressed the key audit matter
Revenue recognition	Our audit procedures included, inter alia, the following:
The Group recognized revenue from higher education services amounting to KD 78,694,999 during the year ended 31 December 2023.	<ul> <li>obtaining an understanding of the significant revenue processes and identifying the relevant controls, IT systems and reports;</li> </ul>
Revenue from higher education services is recognized on a straight-line basis over the	<ul> <li>evaluating the internal controls, including automated controls, related to revenue recognition to determine if they had been appropriately designed and implemented;</li> </ul>
period of time the services are rendered. The Group's accounting policy related to revenue recognition is set out in note 2.14.	<ul> <li>testing the operating effectiveness of controls over the recording of revenue transactions;</li> </ul>
Under ISA 240 there is a presumed risk that revenue may be misstated due to improper	<ul> <li>test of details on a sample basis to determine if revenue was recorded over the period of time the services are rendered;</li> </ul>
recognition of revenue. There is inherently more judgement applied in determining the academic period such as the duration and the	<ul> <li>test of details of deferred revenue to ensure the accuracy of amount recorded and reconciled the debits in the deferred revenue account with the revenue recorded;</li> </ul>
availability of resources which would have an impact on the estimated date of the completion of the performance obligation, which drives the	<ul> <li>performed an analytical review of revenue using number of students and fees compared to prior year to identify, understand and corroborate unusual fluctuations, if any.</li> </ul>
amount and timing of revenue to be recognised. Accordingly, we have considered this as a key audit matter.	We also assessed the disclosures in the consolidated financial statements relating to this matter against the requirements of IFRSs.

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#### INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF HUMANSOFT HOLDING COMPANY K.S.C.P. (Continued)

#### Report on the Audit of the Consolidated Financial Statements (Continued)

#### Other information included in the Parent Company's 2023 Annual Report

Management is responsible for the other information. Other information consists of the information included in the Annual Report of the Group for the year ended 31 December 2023, other than the consolidated financial statements and our auditor's report thereon. We obtained the report of the Parent Company's Board of Directors, prior to the date of our auditor's report, and we expect to obtain the remaining sections of the Annual Report after the date of our auditor's report.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

If, based on the work we have performed on the other information that we obtained prior to the date of this auditor's report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

#### Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with IFRSs, and for such internal control as management determines is necessary to enable the preparation of the consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

#### Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or
  error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and
  appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is
  higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations,
  or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.

## Deloitte.

#### INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF HUMANSOFT HOLDING COMPANY K.S.C.P. (Continued)

#### Report on the Audit of the Consolidated Financial Statements (Continued)

#### Auditor's Responsibilities for the Audit of the Consolidated Financial Statements (Continued)

- Conclude on the appropriateness of management's use of the going concern basis of accounting and based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, actions taken to eliminate threats or safeguards applied.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

#### **Report on Other Legal and Regulatory Requirements**

Furthermore, in our opinion, proper books of account have been kept by the Parent Company and the consolidated financial statements, together with the contents of the report of the Parent Company's Board of Directors relating to these consolidated financial statements, are in accordance therewith. We further report that we obtained all the information and explanations that we required for the purpose of our audit and that the consolidated financial statements incorporate all information that is required by the Companies Law No. 1 of 2016 and its executive regulations, as amended; and by the Parent Company's Memorandum of Incorporation and Articles of Association, as amended; that an inventory was duly carried out; and that, to the best of our knowledge and belief, no violations of the Companies Law No. 1 of 2016 and articles of Association, as amended; that an inventory was duly carried out; and that, to the best of our knowledge and belief, no violations of the Companies Law No. 1 of 2016 and its executive regulations, as amended; or of the Parent Company's Memorandum of Incorporation and Articles of Association and Articles of Association, as amended, have occurred during the year ended 31 December 2023 that might have had a material effect on the business of the Parent Company or on its consolidated financial position.

We further report that, during the course of our audit, to the best of our knowledge and belief, we have not become aware of any violations of the provisions of Law No 7 of 2010, as amended, concerning the Capital Markets Authority and its related regulations during the year ended 31 December 2023 that might have had a material effect on the business of the Parent Company or on its consolidated financial position.

Talal Y. Al-Muzaini Licence No. 209A Deloitte & Touche - Al-Wazzan & Co.

Kuwait 13 February 2024

#### Humansoft Holding Company K.S.C.P. and Subsidiaries



#### Consolidated Statement of Financial Position as at 31 December 2023

	-			
	_	Kuwaiti Dinars		
	Notes _	2023	2022	
ASSETS				
Current assets				
Cash and bank balances	4	75,245,933	80,441,222	
Trade and other receivables	5	24,959,613	26,146,730	
Inventories		-	4,633	
Investment in associate	_	6,683	6,662	
	-	100,212,229	106,599,247	
Non-current assets				
Right-of-use assets	7	590,505	705,326	
Property and equipment	8	39,551,827	41,222,966	
Intangible assets	9	6,869,034	6,909,637	
	_	47,011,366	48,837,929	
Total assets	=	147,223,595	155,437,176	
LIABILITIES AND EQUITY				
Current liabilities				
Trade and other payables		530,952	581,738	
Accrued expenses and other liabilities	10	5,454,752	5,264,577	
Lease liabilities	11	116,157	109,582	
Deferred income	12	7,024,891	7,107,142	
Retentions payable		152,951	172,469	
Current portion of long-term debts		-	2,321,723	
	-	13,279,703	15,557,231	
Non-current liabilities	-			
Lease liabilities	11	559,156	628,663	
Provision for staff indemnity		6,518,175	5,507,146	
	-	7,077,331	6,135,809	
Total liabilities	-	20,357,034	21,693,040	
Equity	-			
Share capital	13	12,834,864	12,223,680	
Share premium		1,512,000	1,512,000	
Statutory reserve	14	9,894,240	9,894,240	
Voluntary reserve	15	6,418,432	6,112,840	
Treasury shares	16	(288,877)	(288,877)	
Treasury shares reserve	16	564,013	564,013	
Retained earnings		95,917,043	103,717,264	
Foreign currency translation reserve		14,846	8,976	
Total equity	2-	126,866,561	133,744,136	
Total liabilities and equity	8-	147,223,595	155,437,176	

Ms. Dalal Hasan Al-Sabti Chairperson

The accompanying notes 1 to 26 form an integral part of these consolidated financial statements.

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#### Humansoft Holding Company K.S.C.P. and Subsidiaries

#### Consolidated Statement of Profit or Loss - year ended 31 December 2023



	-	Kuwaiti Dinars	
	Notes	2023	2022
Revenue		78,974,673	83,625,055
Cost of operations	17	(15,422,008)	(15,085,793)
Gross profit		63,552,665	68,539,262
General and administrative expenses	18	(16,852,539)	(14,051,860)
Selling expenses	19	(5,288,219)	(2,730,499)
Finance charges		(155,467)	(180,471)
Share of loss of associates		-	(1,699)
Other income	-	2,939,374	1,782,811
Profit before contribution to Kuwait Foundation for Advancement of			
Sciences ("KFAS"), National Labour Support Tax ("NLST"), Zakat and Directors' remuneration		44,195,814	53,357,544
Contribution to KFAS		(448,625)	(538,870)
NLST		(1,223,185)	(1,352,099)
Zakat		(495,708)	(547,489)
Directors' remuneration		(250,000)	(250,000)
Profit for the year	-	41,778,296	50,669,086
Basic and diluted earnings per share (fils)	20	327	397

The accompanying notes 1 to 26 form an integral part of these consolidated financial statements.

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