

Date: 15th February 2021

التاريخ: 15 فبراير 2021

M/S . / Bursa Kuwait

المحترمين

السادة/ شركة بورصة الكويت

Greetings,

تحية طيبة وبعد،،

Subject: Financial results for Financial Year 2020 for Humansoft Holding Company for the period ending 31st December, 2020 and announcing the date of the analyst / investor conference

الموضوع: النتائج المالية للسنة المالية 2020 لشركة هيومن سوفت القابضة عن الفترة المنتهية في تاريخ 2020/12/31 والإعلان عن موعد مؤتمر المحللين/المستثمرين

We would like to inform you that Humansoft's Board of Directors approved in its meeting held on 15 February 2021 the consolidated financial statements for the financial year ended 31/12/2020. In this respect, kindly find attached Appendix 11 of Chapter 10 "disclosure of material information" form and the Annual Financial Statement Form of Kuwaiti companies.

يسرنا إفادتكم بأن مجلس إدارة الشركة قد صادق في اجتماعه المنعقد بتاريخ 15 فبراير 2021 على البيانات المالية المجمعة للسنة المالية المنتهية بتاريخ 2020/12/31 ونرفق لكم بهذا الخصوص الملحق رقم (11) للإفصاح عن المعلومات الجوهرية من الكتاب العاشر - الإفصاح والشفافية ونموذج نتائج البيانات المالية السنوية للشركات الكويتية.

With reference to the requirements of Bursa rules issued under resolution No. (1) of 2018, and since Humansoft is classified under the Premier Market, we are pleased to announce the date of the Analyst/Investor Financial year 2020 Conference Call is scheduled to be held at 3:00 PM (local time) on Wednesday 17/02/2021. Interested parties can communicate with Humansoft by email on investorrelations@human-soft.com, in order to provide them with the invitation and participation details for the aforementioned conference.

بالإشارة إلى متطلبات قواعد البورصة الصادرة بموجب القرار رقم (1) لسنة 2018، وحيث أن شركة هيومن سوفت القابضة تم تصنيفها ضمن مجموعة "السوق الأول". فإنه يسر شركتنا الإعلان عن موعد مؤتمر المحللين/المستثمرين (Conference Call) للسنة المالية المنتهية 2020/12/31 والذي تقرر انعقاده عن تمام الساعة الثالثة عصراً (وفق التوقيت المحلي) من يوم الأربعاء الموافق 2021/02/17، ويمكن للأطراف المهتمة التواصل مع شركتنا بواسطة البريد الإلكتروني التالي: investorrelations@human-soft.com، وذلك ليتم تزويدهم بالدعوة وتفاصيل المشاركة بالمؤتمر المذكور.

Yours Sincerely,

وتفضلوا بقبول فائق الاحترام،،،



دلال حسن السبتي

رئيسة مجلس الإدارة

Dalal Hasan Al Sabti
Chairperson of the Board of Directors

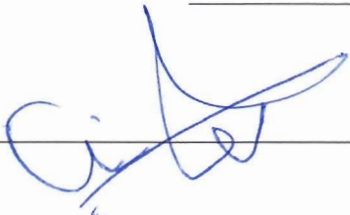
سجل تجاري رقم: 71382 رأس المال (د.ك.): 12,223,680 رأس المال المدفوع (د.ك.): 12,223,680
تليفون: 22322588 (965) - فاكس: 22322587 (965) - ص.ب: 305 دسمان 15454 الكويت

www.human-soft.com

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Appendix 11

Disclosure of Material Information Form

Date	15 February 2021
Name of Listed Company	Humansoft Holding Company K.S.C.P
Material Information	<ul style="list-style-type: none">- The Board of Directors approved the consolidated financial statements for the fiscal year ending 31 December 2020 in its meeting on Monday, February 15, 2021.- The Board of Directors recommended to the Annual General Meeting distribution of cash dividends for the fiscal year ending 31 December 2020 at the rate of 400 % of the nominal value of the share (i.e. 400 fils per share) .
Significant Effect of the material information on the financial position of the company	

Significant Effect on the financial position shall be mentioned if the material information can measure that effect, excluding the financial effect resulting from tenders or similar contracts.

If a Listed Company, which is a member of a Group, disclosed some material information related to it and has Significant Effect on other listed companies' which are members of the same Group, the other companies' disclosure obligations are limited to disclosing the information and the financial effect occurring to that company itself.

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Financial Results Form
Kuwaiti Company (KWD)

نموذج نتائج البيانات المالية
الشركات الكويتية (د.ك.)

Financial Year Ended on	2020-12-31	نتائج السنة المالية المنتهية في
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Company Name	HUMANSOFT HOLDING CO. KSCP.	اسم الشركة	هيومن سوفت القابضة ش.م.ك.ع
Board of Directors Meeting Date	2021-02-15	تاريخ اجتماع مجلس الإدارة	
Required Documents	المستندات الواجب إرفاقها بالنموذج		
<input checked="" type="checkbox"/> Approved financial statements	<input checked="" type="checkbox"/> نسخة من البيانات المالية المعتمدة		
<input checked="" type="checkbox"/> Approved auditor's report	<input checked="" type="checkbox"/> نسخة من تقرير مراقب الحسابات المعتمد		

التغيير (%)	السنة المقارنة	السنة الحالية	البيان
Change (%)	Comparative Year	Current Year	Statement
	2019-12-31	2020-12-31	
4.5%	35,872,964	37,499,009	صافي الربح (الخسارة) الخاص بمساهمي الشركة الأم Net Profit (Loss) represents the amount attributable to the owners of the parent Company
4.4%	295	308	ربحية (خسارة) السهم الأساسية والمخففة Basic & Diluted Earnings per Share
76.1%	58,454,815	102,916,473	الموجودات المتداولة Current Assets
33.8%	118,343,234	158,324,155	إجمالي الموجودات Total Assets
36.7%	22,262,688	30,432,756	المطلوبات المتداولة Current Liabilities
6.5%	37,933,795	40,401,955	إجمالي المطلوبات Total Liabilities
46.7%	80,409,439	117,922,200	إجمالي حقوق الملكية الخاصة بمساهمي الشركة الأم Total Equity attributable to the owners of the Parent Company
-6.5%	73,294,166	68,526,304	إجمالي الإيرادات التشغيلية Total Operating Revenue
4.0%	37,813,998	39,325,567	صافي الربح (الخسارة) التشغيلية Net Operating Profit (Loss)
N/A – لا ينطبق	لا توجد خسائر متراكمة No Accumulated Loss	لا توجد خسائر متراكمة No Accumulated Loss	الخسائر المتراكمة / رأس المال المدفوع Accumulated Loss / Paid-Up Share Capital

0.5
8.4

البيان Statement	الربع الرابع الحالي Fourth quarter Current	الربع الرابع المقارن Fourth quarter Comparison Year	التغيير (%) Change (%)
	2020-12-31	2019-12-31	
صافي الربح (الخسارة) الخاص بمساهمي الشركة الأم Net Profit (Loss) represents the amount attributable to the owners of the parent Company	13,370,589	9,776,621	36.8%
ربحية (خسارة) السهم الأساسية والمخفضة Basic & Diluted Earnings per Share	110	80	37.5%
إجمالي الإيرادات التشغيلية Total Operating Revenue	18,578,982	19,953,326	-6.9%
صافي الربح (الخسارة) التشغيلية Net Operating Profit (Loss)	13,974,843	10,257,149	36.2%

• Not Applicable for first Quarter


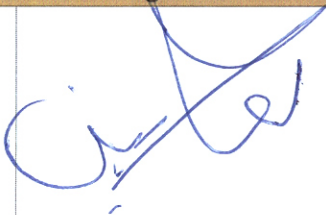
• لا ينطبق على الربع الأول

سبب ارتفاع/انخفاض صافي الربح (الخسارة)	Increase/Decrease in Net Profit (Loss) is due to
الزيادة في الأرباح خلال السنة المالية المنتهية في ديسمبر 2020 مقارنة مع نفس الفترة من العام الماضي تعود بشكل رئيسي إلى تحسين كفاءة التكاليف.	The increase in profit during the year ended December 2020, in comparison with same period in previous year is arising mainly due to improved cost efficiency
بلغ إجمالي الإيرادات من التعاملات مع الأطراف ذات الصلة (المبلغ د.ك.)	Total Revenue realized from dealing with related parties (value, KWD)
لا يوجد	NIL
بلغ إجمالي المصروفات من التعاملات مع الأطراف ذات الصلة (المبلغ د.ك.)	Total Expenditures incurred from dealing with related parties (value, KWD)
760,634 د.ك.	KD 760,634

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Corporate Actions		استحقاقات الأسهم (الإجراءات المؤسسية)
النسبة	القيمة	
400%	48,661,740.800	توزيعات نقدية Cash Dividends
N/A – لا ينطبق	N/A – لا ينطبق	توزيعات أسهم منحة Bonus Share
N/A – لا ينطبق	N/A – لا ينطبق	توزيعات أخرى Other Dividend
N/A – لا ينطبق	N/A – لا ينطبق	عدم توزيع أرباح No Dividends
N/A – لا ينطبق	N/A – لا ينطبق	زيادة رأس المال Capital Increase
N/A – لا ينطبق	N/A – لا ينطبق	تخفيض رأس المال Capital Decrease

The Company's comments in case the auditor has concerns or a qualified opinion	تعقيب الشركة في حال قيام مراقب الحسابات بإبداء ملاحظات أو تحفظات
There are no comments raised by the auditor	لا يوجد أي ملاحظات أبدتها مراقب الحسابات

ختم الشركة Company Seal	التوقيع Signature	المسمى الوظيفي Title	الاسم Name
		رئيسة مجلس الإدارة	دلال حسن السبتي

Attach a copy of the financial statements approved by the Board of Directors and the approved auditor's report

يجب إرفاق نسخة البيانات المالية المعتمدة من مجلس الإدارة وتقرير مراقب الحسابات المعتمد

Handwritten signature/initials



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INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF HUMANSOFT HOLDING COMPANY K.S.C.P.

Report on the Audit of the Consolidated Financial Statements

Opinion

We have audited the consolidated financial statements of Humansoft Holding Company K.S.C.P. (the "Parent Company") and its subsidiaries (together referred to as "the Group"), which comprise the consolidated statement of financial position as at 31 December 2020, and the consolidated statement of profit or loss, the consolidated statement of profit or loss and other comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as at 31 December 2020, and its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRSs).

Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of the Consolidated Financial Statements* section of our report. We are independent of the Group in accordance with the International Ethics Standards Board for Accountants' *Code of Ethics for Professional Accountants (IESBA Code)* and we have fulfilled our other ethical responsibilities in accordance with the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current year. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For each key audit matter below, our description of how our audit addressed the matter is provided in that context.

We have identified the following key audit matter:

Impairment of goodwill and other intangible assets

As disclosed in note 10 of the consolidated financial statements, the Group has intangible assets of KD 6,930,207 (2019: goodwill and intangible assets of KD 7,281,989) which are allocated across cash generating units (CGUs). Impairment of intangible assets was considered to be a key audit matter due to its significance to the Group's consolidated statement of financial position, and due to the estimation uncertainty and judgment involved in estimating the future results of the CGUs and the selection of discount rates to discount future cash flows for the assessment of the value-in-use method of the Group's CGUs. The uncertainty in making estimates and judgments by the management have been further heightened due to the impact of COVID 19 pandemic on individual businesses and the economy as a whole.

INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF HUMANSOFT HOLDING COMPANY K.S.C.P. (Continued)

As part of our audit procedures, we evaluated the design and implementation of the Group management's control process over impairment assessment. For the impairment assessment of intangible assets, we obtained the Group management's impairment calculations and tested the reasonableness of key assumptions including the cash flow projections, discount rates and terminal growth rates. We assessed growth rates and discount rates by comparison with third party information. Future cash flow assumptions were also assessed through comparison of current performance with management forecasts. Additionally, we analysed the sensitivities such as the impact on the recoverable value if the growth rate would be decreased, or the discount rate would be increased. We considered the impacts, if any, that the COVID-19 global pandemic had on the operations of the Group and the estimation process. We also assessed the adequacy of the Group's disclosures included in note 10 of the consolidated financial statements about those assumptions to which the outcome of the impairment test is more sensitive. The Group's policy on assessing impairment of these items is given in notes 2.12 and 2.13 of the consolidated financial statements.

Other information included in the Parent Company's 2020 Annual Report

Management is responsible for the other information. Other information consists of the information included in the Group's 2020 Annual Report, other than the consolidated financial statements and our auditors' report thereon. We obtained the report of the Parent Company's Board of Directors, prior to the date of our auditors' report, and we expect to obtain the remaining sections of the Annual Report after the date of our auditors' report.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

If, based on the work we have performed on the other information that we obtained prior to the date of this auditors' report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with IFRSs, and for such internal control as management determines is necessary to enable the preparation of the consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those Charged with Governance are responsible for overseeing the Group's financial reporting process.

Auditors' Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

**INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF HUMANSOFT HOLDING COMPANY K.S.C.P.
(Continued)**

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate to Those Charged with Governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide Those Charged with Governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, actions taken to eliminate threats or safeguards applied.

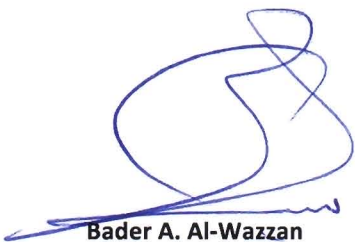
From the matters communicated with Those Charged with Governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditors' report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

**INDEPENDENT AUDITORS’ REPORT TO THE SHAREHOLDERS OF HUMANSOFT HOLDING COMPANY K.S.C.P.
(Continued)**

Report on Other Legal and Regulatory Requirements

Furthermore, in our opinion, proper books of account have been kept by the Parent Company and the consolidated financial statements, together with the contents of the report of the Parent Company’s Board of Directors relating to these consolidated financial statements, are in accordance therewith. We further report that we obtained all the information and explanations that we required for the purpose of our audit and that the consolidated financial statements incorporate all information that is required by the Companies Law No. 1 of 2016 and its executive regulations, as amended; and by the Parent Company’s Memorandum of Incorporation and Articles of Association, as amended; that an inventory was duly carried out; and that, to the best of our knowledge and belief, no violations of the Companies Law No. 1 of 2016 and its executive regulations, as amended; or of the Parent Company’s Memorandum of Incorporation and Articles of Association, as amended, have occurred during the year ended 31 December 2020 that might have had a material effect on the business of the Parent Company or on its financial position.

We further report that, during the course of our audit, to the best of our knowledge and belief, we have not become aware of any violations of the provisions of Law No 7 of 2010, as amended, concerning the Capital Markets Authority and its related regulations during the year ended 31 December 2020 that might have had a material effect on the business of the Parent Company or on its financial position.



Bader A. Al-Wazzan
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Deloitte & Touche -Al-Wazzan & Co.



Ali Abdulrahman Al-Hasawi
License No. 30-A
Rödl Middle East
Burgan-International Accountants

Kuwait
15 February 2021

Consolidated Statement of Financial Position as at 31 December 2020

		Kuwaiti Dinars	
	Notes	2020	2019
ASSETS			
Current assets			
Cash and bank balances	4	73,889,264	35,355,264
Trade and other receivables	5	28,476,911	22,425,454
Inventories		2,473	48,024
Investment in associates	7	547,825	626,073
		<u>102,916,473</u>	<u>58,454,815</u>
Non-current assets			
Right-of-use assets	8	934,968	1,049,789
Property and equipment	9	47,542,507	51,556,641
Intangible assets	10	6,930,207	7,281,989
		<u>55,407,682</u>	<u>59,888,419</u>
Total assets		<u>158,324,155</u>	<u>118,343,234</u>
LIABILITIES AND EQUITY			
Current liabilities			
Trade and other payables		552,794	748,898
Accruals and other liabilities	11	4,762,055	6,494,450
Lease liabilities	12	213,333	218,994
Deferred income	13	18,486,850	6,443,789
Retentions payable		260,182	466,557
Current portion of long-term debts	14	6,157,542	7,890,000
		<u>30,432,756</u>	<u>22,262,688</u>
Non-current liabilities			
Lease liabilities	12	730,951	819,648
Long-term debts	14	4,721,723	10,879,265
Provision for staff indemnity		4,516,525	3,972,194
		<u>9,969,199</u>	<u>15,671,107</u>
Total liabilities		<u>40,401,955</u>	<u>37,933,795</u>
Equity			
Share capital	15	12,223,680	12,223,680
Share premium		1,512,000	1,512,000
Statutory reserve	16	9,894,240	9,894,240
Voluntary reserve	17	6,112,840	6,112,840
Treasury shares	18	(288,877)	(288,877)
Treasury shares reserve	18	564,013	564,013
Retained earnings		87,798,044	50,299,035
Foreign currency translation reserve		106,260	92,508
Total equity		<u>117,922,200</u>	<u>80,409,439</u>
Total liabilities and equity		<u>158,324,155</u>	<u>118,343,234</u>

Ms. Dalal Hasan Al-Sabti
Chairperson

The accompanying notes form an integral part of these consolidated financial statements.

Consolidated Statement of Profit or Loss - year ended 31 December 2020

	Notes	Kuwaiti Dinars	
		2020	2019
Revenue		68,526,304	73,294,166
Cost of operations	19	(14,672,312)	(16,575,784)
Gross profit		53,853,992	56,718,382
General and administrative expenses	20	(13,801,015)	(15,032,484)
Selling expenses	21	(2,058,912)	(2,947,526)
Finance charges		(337,493)	(1,290,396)
Share of (loss)/profit of associates	7	(82,130)	30,804
Other income		1,751,125	335,218
Profit before contribution to Kuwait Foundation for Advancement of Sciences ("KFAS"), National Labour Support Tax ("NLST"), Zakat and Directors' remuneration		39,325,567	37,813,998
Contribution to KFAS	22	(409,448)	(383,608)
NLST	23	(1,000,182)	(965,576)
Zakat	24	(416,928)	(391,850)
Directors' remuneration		-	(200,000)
Profit for the year		37,499,009	35,872,964
Basic and diluted earnings per share (fils)	25	308	295

The accompanying notes form an integral part of these consolidated financial statements.