

INTERIM CONDENSED CONSOLIDATED FINANCIAL
INFORMATION AND INDEPENDENT AUDITORS' REVIEW
REPORT FOR THE PERIOD FROM 1 JANUARY 2016 TO 31 MARCH 2016
(UNAUDITED)



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Deloitte.

Deloitte & Touche Al-Wazzan & Co.

Ahmed Al-Jaber Street, Sharq Dar Al-Awadi Complex, Floors 7 & 9 P.O. Box 20174 Safat 13062 or P.O. Box 23049 Safat 13091 Kuwait

Tel: + 965 22408844, 22438060 Fax: + 965 22408855, 22452080

www.deloitte.com



Ali Al Hassawi & Partners

P.O. Box: 22351 Safat 13084 Kuwait

Sharq - Dasman Complex - Block 2 - 9 Floor

Tel 22464574-6 /22426862-3 Fax: 22414956

Email: info-kuwait@rodlme.com

www.rodlme.com

INDEPENDENT AUDITORS' REPORT ON REVIEW OF INTERIM CONDENSED CONSOLIDATED FINANCIAL INFORMATION TO THE BOARD OF DIRECTORS OF HUMANSOFT HOLDING COMPANY K.S.C.P. AND SUBSIDIARIES

Introduction

We have reviewed the accompanying interim condensed consolidated statement of financial position of Humansoft Holding Company K.S.C.P. ("the Parent Company") and subsidiaries (together referred to as "the Group") as at 31 March 2016, and the related interim condensed consolidated statements of profit or loss, profit or loss and other comprehensive income, changes in equity and cash flows for the three-month period then ended. The Parent Company's management is responsible for the preparation and presentation of this interim condensed consolidated financial information in accordance with International Accounting Standard 34, "Interim Financial Reporting" ("IAS 34"). Our responsibility is to express a conclusion on this interim condensed consolidated financial information based on our review.

Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim condensed consolidated financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim condensed consolidated financial information is not prepared, in all material respects, in accordance with IAS 34.

Report on other Legal and Regulatory Requirements

Furthermore, based on our review, the interim condensed consolidated financial information is in agreement with the accounting records of the Parent Company. We further report that to the best of our knowledge and belief, no violation of the Companies Law No. 1 of 2016 and the Executive Regulations or the Parent Company's Memorandum of Incorporation and Articles of Association, as amended, of the Parent Company have occurred during the three-month period ended 31 March 2016 that might have had a material effect on the business of the Group or on its interim condensed consolidated financial position.

Palal Yousef Al-Muzaini

License No. 209-A Deloitte & Touche

Al-Wazzan & Co.

Ali Abdulrahman Al-Hasawi License No. 30-A

Rödl Middle East

Burgan-International Accountants

20 April 2016

Interim Condensed Consolidated Statement of Financial Position as at 31 March 2016 (Unaudited)



		31 March	(Audited)	21.341
		2016	31 December 2015	31 March 2015
	Notes	KD	KD	KD
ASSETS	110005	N.D	KD	KD
Current assets				
Cash and bank balances	3	24,149,179	16,838,231	23,244,079
Trade and other receivables	4	22,007,954	15,726,709	10,951,124
Inventories		95,299	81,734	117,975
	•	46,252,432	32,646,674	34,313,178
Non-current assets	-			
Property and equipment		30,875,105	29,759,900	20,669,670
Intangible assets		7,242,760	7,181,660	7,133,754
Investment in associates		568,820	563,893	549,717
Investment available for sale		468	468	468
	-	38,687,153	37,505,921	28,353,609
Total assets	-	84,939,585	70,152,595	62,666,787
LIABILITIES AND EQUITY	20			,000,1.01
Current liabilities				
Bank overdrafts	3	1,110,655	982,959	175,983
Short-term loan	6	4,000,000	4,000,000	3,000,000
Trade and other payables	- 5	1,497,674	1,575,708	713,937
Accruals and other liabilities		5,715,473	4,902,232	3,681,859
Deferred income	7	12,413,862	5,288,472	12,507,167
Retentions payable		1,054,574	1,027,552	379,701
Current portion of long-term debts	8	3,780,000	4,014,000	3,012,000
	-	29,572,238	21,790,923	23,470,647
Non-current liabilities	_			
Long-term debts	8	9,231,230	8,542,255	3,238,992
Provision for staff indemnity		1,744,717	1,607,793	1,234,606
•	_	10,975,947	10,150,048	4,473,598
Total liabilities	-	40,548,185	31,940,971	27,944,245
Equity	-			
Share capital		12,223,680	12,223,680	12,223,680
Share premium		1,512,000	1,512,000	1,512,000
Statutory reserve		4,908,463	4,908,463	3,063,230
Voluntary reserve		4,908,463	4,908,463	3,063,230
Treasury shares	16	(116,725)	(116,725)	(116,725)
Gain on sale of treasury shares		564,013	564,013	564,013
Retained earnings		20,292,111	14,095,507	14,314,274
Foreign currency translation reserve		99,395	116,223	98,840
Total equity		44,391,400	38,211,624	34,722,542
Total liabilities and equity	_	84,939,585	70,152,595	62,666,787
	=			

Mr. Tareq Fahad Al Othman

Chairman



Interim Condensed Consolidated Statement of Profit or Loss

– period from 1 January 2016 to 31 March 2016 (Unaudited)



		Three months ended	
		31 March 2016	31 March 2015
	Notes	KD	KD
Revenue		14,154,479	8,687,807
Cost of operations	9	(3,245,403)	(2,489,906)
Gross profit		10,909,076	6,197,901
General and administrative expenses	10	(3,770,769)	(2,605,324)
Selling expenses	11	(515,392)	(308,281)
Finance charges		(236,457)	(118,857)
Share of profit of associates		7,570	10,052
Other income	_	106,356	50,037
Profit before contribution to Kuwait Foundation for Advancement of Sciences ("KFAS"), National Labour Support			
Tax ("NLST") and Zakat		6,500,384	3,225,528
Contribution to KFAS	12	(66,622)	(29,995)
NLST		(168,364)	(83,043)
Zakat	_	(68,794)	(34,253)
Profit for the period	=	6,196,604	3,078,237
Basic and diluted earnings per share (fils)	13	51	25

Interim Condensed Consolidated Statement of Profit or Loss and Other Comprehensive Income – period from 1 January 2016 to 31 March 2016 (Unaudited)



	Three months ended	
	31 March 2016	31 March 2015
	KD	KD
Profit for the period	6,196,604	3,078,237
Other comprehensive income		
Items that may be reclassified subsequently to consolidated statement of profit or loss:		
Foreign currency translation adjustments	(16,828)	54,755
Other comprehensive (loss)/ income for the period	(16,828)	54,755
Total comprehensive income for the period	6,179,776	3,132,992

Interim Condensed Consolidated Statement of Changes in Equity - period from 1 January 2016 to 31 March 2016 (Unaudited)



Total	38,211,624	6,179,776	31,589,550	3,132,992
Foreign currency translation reserve KD	116,223	(16,828)	44,085	54.755 98.840
Retained earnings KD	14,095,507	6,196,604	11,236,037	3,078,237
Gain on sale of treasury shares	564,013	564,013	564,013	564,013
Treasury shares KD	(116,725)	(116,725)	(116,725)	(116,725)
Voluntary reserve KD	4,908,463	4,908,463	3,063,230	3,063,230
Statutory reserve KD	4,908,463	4,908,463	3,063,230	3,063,230
Share premium KD	1,512,000	1,512,000	1,512,000	1,512,000
Share capital KD	12,223,680	12,223,680	12,223,680	12,223,680
	Balance as at 1 January 2016 12,223,680 Total comprehensive income / (loss) for the period	Balance as at 31 March 2016	Balance as at I January 2015 12,223,680 Total comprehensive income	Balance as at 31 March 2015 12,223,680

Interim Condensed Consolidated Statement of Cash Flows
- period from 1 January 2016 to 31 March 2016 (Unaudited)



		Three months ended	
		31 March	31 March
	±5,	2016	2015
ODED ATING ACTIVITIES	Notes	KD	KD
OPERATING ACTIVITIES	35		
Profit before contribution to KFAS, NLST and Zakat Adjustments for:		6,500,384	3,225,528
Depreciation and amortisation			
Finance charges	10	446,392	329,884
Provision for staff indemnity		236,457	118,857
Allowance for doubtful debts		162,525	120,530
Share of profit of associates		96,454	3,134
Interest income		(7,570)	(10,052)
interest income		(24)	(11)
Ingresse / (decresses) in tende and other than 1.11		7,434,618	3,787,870
Increase / (decrease) in trade and other receivables Increase in inventories		(6,377,617)	1,102,577
		(13,565)	(22,795)
Decrease / (increase) in trade and other payables		(78,034)	91,220
Increase in accruals and other liabilities Increase in deferred income		506,220	445,589
		7,125,390	7,148,758
Increase in retentions payable		27,022	5,052
December of the 60 in december		8,624,034	12,558,271
Payment of staff indemnity		(24,820)	(27,488)
Payment of KFAS Payment of NLST		-	(94,159)
•		-	(230,000)
Payment of Zakat			(108,173)
Net cash from operating activities		8,599,214	12,098,451
INVESTING ACTIVITIES			
Purchase of property and equipment		(1,556,090)	(1,072,994)
Payments for intangible assets		(68,411)	(2,000)
Interest income received	-	24	11
Net cash used in investing activities	-	(1,624,477)	(1,074,983)
FINANCING ACTIVITIES			
Finance charges paid		(233,215)	(127,111)
Increase in long-term debts (net)	_	454,975	203,762
Net cash from financing activities	_	221,760	76,651
Net increase in cash and cash equivalents		7,196,497	11,100,119
Effects of exchange rate changes on cash and cash equivalents		(13,245)	36,096
Cash and cash equivalents at beginning of the period	_	15,855,272	11,931,881
Cash and cash equivalents at end of the period	3	23,038,524	23,068,096
	_		

Notes to the Interim Condensed Consolidated Financial Information — period from 1 January to 31 March 2016 (Unaudited)



1. INCORPORATION AND PRINCIPAL ACTIVITIES

Humansoft Holding Company K.S.C.P. ("the Parent Company") is a Kuwaiti shareholding company incorporated on 14 September 1997.

The principal activities of the Parent Company are as follows:

- Owning shares of Kuwaiti shareholding or foreign companies, as well as owning shares or stocks in Kuwaiti or foreign limited liability companies or participating in the establishment of these companies, in their two types, and their management, lending and guarantee for others.
- 2. Lending companies, in which it owns shares and guaranteeing them with third parties. In this case, the company's share in the capital of the borrowing company should not be less than 20%.
- Owning industrial property rights such as patents, industrial trademarks, or industrial fees or any
 other related rights and lease them to other companies to exploit them, whether inside or outside
 Kuwait.
- 4. Owning movables and properties necessary to carry out its operations within parameters allowed as per law.
- Exploit surplus funds available with the company through investing in portfolios managed by specialized companies.

The Parent Company is listed on the Kuwait Stock Exchange and its registered office is P.O. Box 305, Dasman 15454, State of Kuwait.

On 1 February 2016, the new Companies Law No.1 of 2016 was published in the Official Gazette which is effective from 26 November 2012. According to the new law, the Companies Law No. 25 of 2012 and its amendments have been cancelled. However, its Executive Regulations will continue until a new set of Executive Regulations are issued.

This interim condensed consolidated financial information for the three-month period ended 31 March 2016 was authorised for issue by the Board of Directors of the Parent Company on 20 April 2016.

2. SIGNIFICANT ACCOUNTING POLICIES

2.1 Basis of preparation

The interim condensed consolidated financial information of the Group has been prepared in accordance with IAS 34, "Interim Financial Reporting". Accordingly, it does not include all of the information and footnotes required for complete consolidated financial statements prepared in accordance with International Financial Reporting Standards.

The accounting policies used in the preparation of this interim condensed consolidated financial information are consistent with those used in the preparation of the annual audited consolidated financial statements of the Group for the year ended 31 December 2015.

During the period the Group has adopted all the standards that came into effect for annual periods beginning I January 2016. The adoption of these standards did not have any material impact on this interim condensed consolidated financial information.

In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for fair presentation have been included. Operating results for the interim period are not necessarily indicative of the results that may be expected for the year ending 31 December 2016. For further information, refer to the annual audited consolidated financial statements and notes thereto for the year ended 31 December 2015.

This interim condensed consolidated financial information is presented in Kuwaiti Dinars ("KD") which is the functional and presentation currency of the Parent Company.

Amendments to IFRSs which are effective for annual accounting period starting from 1 January 2016 did not have any material impact on the accounting policies, financial position or performance of the Group.

2.2 Judgements and estimates

The preparation of interim condensed consolidated financial information requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expense. Actual results may differ from these estimates.

In preparing this interim condensed consolidated financial information, the significant judgements made by management in applying the Group's accounting policies and the key sources of estimation uncertainty were the same as those applied to the annual audited consolidated financial statements as at and for the year ended 31 December 2015.

Notes to the Interim Condensed Consolidated Financial Information — period from 1 January to 31 March 2016 (Unaudited)



3. CASH AND CASH EQUIVALENTS

	31 March 2016	(Audited) 31 December 2015	31 March 2015
	KD	KD	KD
Cash on hand and at banks	24,149,179	16,755,741	23,162,429
Short-term deposits with banks		82,490	81,650
Cash and bank balances	24,149,179	16,838,231	23,244,079
Less: Bank overdrafts	(1,110,655)	(982,959)	(175,983)
Cash and cash equivalents	23,038,524	15,855,272	23,068,096

Overdraft facilities from local banks are denominated in KD and as at 31 March 2016 bear interest ranging from 2% - 2.5% (31 December 2015: 2% - 2.5% and 31 March 2015: 2% - 2.5%) per annum over the Central Bank of Kuwait discount rate.

As at the interim condensed consolidated statement of financial position date, the undrawn bank overdraft facilities amounted to KD 1,639,345 (31 December 2015: KD 1,767,041 and 31 March 2015: KD 874,017).

The short-term deposits with banks are denominated in U.A.E. dirhams and are placed with local banks and carry an effective interest rate of Nil (31 December 2015: 0.05% and 31 March 2015: 0.05%) per annum.

4. TRADE AND OTHER RECEIVABLES

		(Audited)	
	31 March	31 December	31 March
	2016	2015	2015
		KD	KD
Trade receivables	20,739,543	14,630,918	9,692,672
Less: Allowance for doubtful debts	(384,529)	(287,990)	(372,698)
	20,355,014	14,342,928	9,319,974
Prepaid expenses	937,094	740,411	1,226,671
Advance to suppliers	511,489	413,309	191,722
Staff receivables	40,948	52,990	73,666
Refundable deposits	163,409	<u> </u>	139,091
	22,007,954	15,726,709	10,951,124

5. RELATED PARTY TRANSACTIONS

Related parties comprise major shareholders and executive officers of the Group, their families and companies of which they are the principal owners. The Group enters into transactions with related parties. Pricing policies and terms are approved by the Group's management.

The related party transactions and balances included in this interim condensed consolidated financial information are as follows:

	Three months ended	
	31 March 2016	31 March 2015
a) Interim condensed consolidated statement of profit or loss General and administrative expenses	KD 20,231	KD 12,459
b) Compensation of key management personnel		
Short-term benefits	175,380	177,396
Post-employment benefits	5,530	5,391
	180,910	182,787

Notes to the Interim Condensed Consolidated Financial Information – period from 1 January to 31 March 2016 (Unaudited)



6. SHORT TERM LOAN

		(Audited)	
	31 March 2016	31 December2015	31 March 2015
		KD	KD
Short-term loan	4,000,000	4,000,000	3,000,000

The revolving short-term loan is from a local bank, denominated in KD and bearing interest rate of 2.5% (31 December 2015: 2.5% and 31 March 2015: 2.5%) per annum over the CBK discount rate. The loan is secured by the corporate guarantee of the Ultimate Parent Company and assignment of receivables from a government entity. As at the interim condensed consolidated statement of financial position date, the undrawn short term loan amounted to KD 21,000,000 (31 December 2015: KD 21,000,000 and 31 March 2015: KD 7,000,000).

7. DEFERRED INCOME

This represents fees received in advance to be recognized as revenue as and when the service is rendered.

8. LONG-TERM DEBTS

		(Audited)	
	31 March	31 December	31 March
	2016	2015	2015
	KD	KD	KD
Current portion	3,780,000	4,014,000	3,012,000
Non-current portion	9,231,230	8,542,255	3,238,992
	13,011,230	12,556,255	6,250,992

These debts are secured by mortgage of land with a carrying value of KD 5,297,030 (31 December 2015: KD 5,297,030 and 31 March 2015: KD 5,297,030) and included in property and equipment.

As at the interim condensed consolidated statement of financial position date, the undrawn long-term debts amounted to KD 10,411,770 (31 December 2015: KD 11,619,745 and 31 March 2015: KD 20,184,008).

9. COST OF OPERATIONS

Three months ended	
31 March 2016	31 March 2015
KD	KD
3,087,465	2,322,710
91,931	92,368
60,238	67,407
5,769	7,421
3,245,403	2,489,906
	31 March 2016 KD 3,087,465 91,931 60,238 5,769

10. GENERAL AND ADMINISTRATIVE EXPENSES

Three months ended		
31 March2016	31 March 2015	
KD	KD	
1,221,122	1,066,158	
1,143,809	460,204	
446,392	329,884	
959,446	749,078	
3,770,769	2,605,324	
	31 March 2016 KD 1,221,122 1,143,809 446,392 959,446	

Notes to the Interim Condensed Consolidated Financial Information – period from 1 January to 31 March 2016 (Unaudited)



11. SELLING EXPENSES

	Three months ended	
	31 March 2016	31 March 2015
	KD	KD
Staff salaries and related costs Advertising and sales promotion expenses Allowance for doubtful debts Others	96,352	114,243
	277,700	131,305
	96,454	3,134
	44,886	59,599
	515,392	308,281

12. CONTRIBUTION TO KFAS

This represents contribution to the Kuwait Foundation for Advancement of Science ("KFAS") computed at 1% of profit for the period after transfer to statutory reserve. Provision for contribution to KFAS comprise of the following:

	Three months ended	
	31 March 2016	31 March 2015
Al Arabia Education Enterprises Company K.S.C. (Closed) Humansoft Learning Company K.S.C. (Closed)	KD 66,622	KD 29,592 403
	66,622	29,995

13. BASIC AND DILUTED EARNINGS PER SHARE

Basic and diluted earnings per share is calculated as follows:

	Three months ended		
	31 March	31 March	
	2016	2015	
	KD	KD	
Profit for the period	6,196,604	3,078,237	
Number of shares outstanding:	Shares		
Weighted average number of paid up shares	122,236,800	122,236,800	
Less: Weighted average number of treasury shares outstanding	(399,362)	(399,362)	
Weighted average number of outstanding shares	121,837,438	121,837,438	
Basic and diluted earnings per share (fils)	51	25	

Notes to the Interim Condensed Consolidated Financial Information — period from 1 January to 31 March 2016 (Unaudited)



14. SEGMENT INFORMATION

Primary segment information - business segments:

The Group is organised into functional divisions in order to manage its various lines of business. All of the segment revenue reported below is from external customers. For the purpose of segment reporting, the Parent Company's management segregates the Group's activities into the following business segments:

- a) Training and Career Development Programs
- b) English Training
- c) Learning Solutions
- d) Higher Education

Segment results include revenues and expenses directly attributable to a segment. There are no significant intersegment transactions.

Segment information by business segments is as follows:

Training and

	Career Development Programs KD	English Training KD	Learning Solutions	Higher Education	Others	Total
3 months ended 31 March 2016	KD.	KD	KD	KD	KD	KD
Segment revenues Segment expenses Depreciation and	348,081 (347,709)	200,616 (198,605)	178,372 (172,906)	13,427,410 (6,411,110)	(258,622)	14,154,479 (7,388,952)
amortisation Finance charges Share of profit of	(7,366) -	(6,026)	(6,853)	(425,212) (162,615)	(935) (73,842)	(446,392) (236,457)
associates Other income Profit / (loss) for	2,446	2,061	<u>.</u>	101,849	7,570	7,570 106,356
the period Assets	(4,548)	(1,954)	(1,387)	6,530,322	(325,829)	6,196,604
Segment total assets	1,011,895	551,757	551,297	74,951,137	7,873,499	84,939,585
Segment total liabilities	582,478	300,965	411,292	37,027,788	2,225,662	40,548,185
	Training and Career Development Programs	English Training	Learning Solutions	Higher Education	Others	Total
3 months ended	KD	KD	KD	KD	KD	KD
31 March 2015						
Segment revenues	451,439	229,299	225,376	7,781,693	-	8,687,807
Segment expenses Depreciation and	(389,229)	(208,660)	(184,529)	(4,213,574)	(224,926)	(5,220,918)
amortisation	(8,715)	(5,898)	(3,901)	(310,546)	(824)	(329,884)
Finance charges Share of profit of	-	•	-	(116,843)	(2,014)	(118,857)
associates Other income	1 7/0	-	₩	•	10,052	10,052
	3,760	25		46,252		50,037
Profit / (loss) for the period	57,255	14,766	36,946	3,186,982	(217,712)	3,078,237
Assets						
Segment total assets	1,247,101	611,921	585,558	53,391,429	6,830,778	62,666,787
Liabilities Segment total liabilities	593,972	305,612	410,655	26,013,020	620,986	27,944,245
					·	

Notes to the Interim Condensed Consolidated Financial Information - period from 1 January to 31 March 2016 (Unaudited)



15. COMMITMENTS AND CONTINGENT LIABILITIES

	31 March 2016	(Audited) 31 December 2015	31 March 2015
Commitments	KD	KD	KD
Capital commitments for construction	4,688,932	5,732,358	3,265,494
Capital commitments for software up gradation	90,202	144,827	
Operating commitments for land	1,052,000	1,142,500	1,142,500
Minimum operating lease commitments under the operating le	ease are as follows:		
Not later than one year	90,500	90,500	90,500
Later than one year but not later than five years	362,000	362,000	362,000
Later than five years	599,500	690,000	690,000
	1,052,000	1,142,500	1,142,500
Contingent liabilities			
Letters of guarantee	1,211,447	1,221,930	1,184,407
Others			250,750
	1,211,447	1,221,930	1,435,157
TREASURY SHARES			

16.

	31 March2016	(Audited) 31 December 2015	31 March 2015
Number of shares	399,362	399,362	399,362
Percentage of issued shares	0.33%	0.33%	0.33%
Market value (KD)	263,579	379,394	259,585

An amount equivalent to the cost of purchase of the treasury shares have been earmarked as non-distributable from statutory reserve, share premium, treasury shares reserve and retained earnings throughout the holding period of treasury shares.

17. **DIVIDEND DISTRIBUTION**

For the year ended 31 December 2015, the Board of Directors, subject to the approval of shareholders have recommended distribution of a cash dividend of 25 fils per share (31 December 2014 - 90 fils per share) on the outstanding shares to the registered shareholders as of the date of the Annual General Meeting.

The annual consolidated financial statements of the Group for the year ended 31 December 2015 are yet to be approved by the Parent Company's shareholders at the forthcoming Annual General Meeting and accordingly the opening balances are subject to shareholders' approval.

18. ORDINARY GENERAL ASSEMBLY

In the Ordinary General Meeting held on 21 March 2016, the shareholders have approved the voluntary delisting of the Parent Company's shares from the Kuwait Stock Exchange.