${\bf HUMANSOFT\ HOLDING\ COMPANY\ K.S.C.\ (CLOSED)}$



INTERIM CONDENSED CONSOLIDATED FINANCIAL
INFORMATION AND INDEPENDENT AUDITORS' REVIEW
REPORT FOR THE PERIOD FROM 1 JANUARY 2012 TO 30 SEPTEMBER 2012
(UNAUDITED)



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INDEPENDENT AUDITORS' REPORT ON REVIEW OF INTERIM CONDENSED CONSOLIDATED FINANCIAL INFORMATION TO THE BOARD OF DIRECTORS OF HUMANSOFT HOLDING COMPANY K.S.C. (CLOSED)

Introduction

We have reviewed the accompanying interim condensed consolidated statement of financial position of Humansoft Holding Company K.S.C. (Closed) ("the Parent Company") and its subsidiaries (together referred to as "the Group") as at 30 September 2012 and the related interim condensed consolidated statements of income, comprehensive income, changes in equity and cash flows for the three-month and nine-month periods then ended. The Parent Company's management is responsible for the preparation and presentation of this interim condensed consolidated financial information in accordance with International Accounting Standard 34, "Interim Financial Reporting" ("IAS 34"). Our responsibility is to express a conclusion on this interim condensed consolidated financial information based on our review.

Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim condensed consolidated financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim condensed consolidated financial information is not prepared, in all material respects, in accordance with IAS 34.

Report on other Legal and Regulatory Requirements

Furthermore, based on our review, the interim condensed consolidated financial information is in agreement with the accounting records of the Parent Company. We further report that to the best of our knowledge and belief, no violation of the Commercial Companies Law of 1960, as amended, or the Articles of Association of the Parent Company have occurred during the nine-month period ended 30 September 2012 that might have had a material effect on the business of the Group or on its financial position.

Talal Yousef Al-Muzaini License No. 209-A Deloitte & Touche Al-Fahad Al-Wazzan & Co.

Ali Abdulrahman Al-Hasawi License No. 30-A Rödl Middle East Burgan-International Accountants

Interim Condensed Consolidated Statement of Financial Position as at 30 September 2012 (Unaudited)

| | | | (Audited) | |
|--|--------|----------------------|-------------------|----------------------|
| | | 30 September 2012 | 31 December 2011 | 30 September 2011 |
| | Notes | KD | KD | KD |
| ASSETS | | | | |
| Current assets | | 4.505.044 | | |
| Cash and bank balances Trade receivables | 4 5 | 4,595,944 | 2,689,351 | 2,614,328 |
| Inventories | 3 | 7,115,918 77,705 | 4,024,113 | 5,024,764 |
| Prepayments and other assets | | 768,339 | 53,464 589,178 | 72,379 740,646 |
| | | 12,557,906 | 7,356,106 | 8,452,117 |
| Non-current assets | | | 7,550,100 | 0,432,117 |
| Investment available for sale | | 468 | 468 | 468 |
| Property and equipment | | 20,648,760 | 16,377,695 | 15,015,274 |
| Intangible assets | | 8,594,494 | 8,674,054 | 8,707,153 |
| Investment in associates | | 500,225 | 462,557 | 463,958 |
| m . 1 | | 29,743,947 | 25,514,774 | 24,186,853 |
| Total assets | | 42,301,853 | 32,870,880 | 32,638,970 |
| LIABILITIES AND EQUITY Current liabilities | | | | |
| Bank overdrafts | 4 | 162,193 | 477,832 | 236,887 |
| Short-term loan | | 750,000 | 750,000 | , <u>-</u> |
| Trade and other payables | | 729,853 | 608,390 | 634,926 |
| Accruals and other liabilities | | 1,904,301 | 1,313,027 | 886,252 |
| Deferred income | 7 | 5,587,486 | 1,684,813 | 4,227,690 |
| Retentions payable | | 481,937 | 311,859 | 384,710 |
| Current portion of long-term debts | 8 | 2,096,500 | 2,292,000 | 2,323,000 |
| | | 11,712,270 | 7,437,921 | 8,693,465 |
| Non-current liabilities | | | | 0,075,105 |
| Long-term debts | 8 | 6,749,092 | 3,415,776 | 2,805,791 |
| Retentions payable | 0 | 389,162 | 130,806 | |
| Provision for staff indemnity | | 552,049 | 460,319 | 16,707 |
| - 10 1.01.011 to 1 clair magazinity | | 7,690,303 | | 422,375 |
| Total liabilities | | | 4,006,901 | 3,244,873 |
| Equity | | 19,402,573 | 11,444,822 | 11,938,338 |
| Share capital | | 11 424 000 | 11 424 000 | 11 404 000 |
| Share premium | | 11,424,000 | 11,424,000 | 11,424,000 |
| Statutory reserve | | 1,512,000 | 1,512,000 | 1,512,000 |
| Voluntary reserve | | 1,388,033 | 1,388,033 | 1,137,664 |
| - | | 1,388,033 | 1,388,033 | 1,137,664 |
| Treasury shares | | (7,957) | 40.5.45. | <u>-</u> |
| Gain on sale of treasury shares | | 495,654 | 495,654 | 495,654 |
| Retained earnings | | 6,716,505 | 5,237,483 | 5,025,104 |
| Foreign currency translation reserve | | (16,988) | (19,145) | (31,454) |
| Total equity | | 22,899,280 | 21,426,058 | 20,700,632 |
| Total liabilities and equity | | 42,301,853 | 32,870,880 | 32,638,970 |
| | | | | |

Mr. Tareq Fahad Al Othman Chairman & Managing Director



Interim Condensed Consolidated Statement of Income

— period from 1 January 2012 to 30 September 2012 (Unaudited)



| | | Three mor | nths ended | Nine months ended | |
|--|-------|----------------------|-------------------|-------------------|----------------------|
| | | 30 September 2012 | 30 September 2011 | 30 September 2012 | 30 September 2011 |
| | Notes | KD | KD | KD | KD |
| Revenues | | 4,816,738 | 3,358,528 | 11,020,994 | 7,917,289 |
| Cost of operations | 9 | (1,813,551) | (642,270) | (3,600,557) | (2,199,661) |
| Gross profit | | 3,003,187 | 2,716,258 | 7,420,437 | 5,717,628 |
| General and administrative expenses | 10 | (2,045,478) | (991,046) | (4,327,960) | (2,991,423) |
| Selling expenses | 11 | (358,593) | (246,929) | (838,446) | (690,760) |
| Property and equipment written off | | (412,631) | (91,400) | (634,699) | (91,400) |
| Finance charges | | (51,632) | (81,236) | (172,975) | (258,390) |
| Share of profit / (loss) of associates | | 5,250 | (13,124) | 33,564 | 10,966 |
| Other income | _ | 25,080 | 16,482 | 79,405 | 60,091 |
| Profit before contribution to Kuwait Foundation for Advancement of Sciences ("KFAS"), National Labour Support Tax ("NLST") and | | | | | |
| Zakat | | 165,183 | 1,309,005 | 1,559,326 | 1,756,712 |
| Contribution to KFAS | 12 | (4,423) | (11,781) | (17,476) | (15,810) |
| NLST | | (5,020) | (32,713) | (42,216) | (44,596) |
| Zakat | _ | (5,232) | (13,459) | (20,612) | (19,620) |
| Profit for the period | s | 150,508 | 1,251,052 | 1,479,022 | 1,676,686 |
| Basic and diluted earnings per share (fils) | 13 | 1.32 | 10.95 | 12.95 | 14.80 |

Interim Condensed Consolidated Statement of Comprehensive Income

— period from 1 January 2012 to 30 September 2012 (Unaudited)



| | Three mo | nths ended | Nine months ended | | |
|--|----------------------|-------------------|----------------------|----------------------|--|
| | 30 September 2012 | 30 September 2011 | 30 September 2012 | 30 September 2011 | |
| | KD | KD | KD | KD | |
| Profit for the period | 150,508 | 1,251,052 | 1,479,022 | 1,676,686 | |
| Other comprehensive income | | | | | |
| Exchange differences on translating foreign operations | 317 | 7,511 | 2,157 | (17,452) | |
| Other comprehensive income / (loss) for the period | 317 | 7,511 | 2,157 | (17,452) | |
| Total comprehensive income for the period | 150,825 | 1,258,563 | 1,481,179 | 1,659,234 | |

Interim Condensed Consolidated Statement of Changes in Equity - period from 1 January 2012 to 30 September 2012 (Unaudited)



| le: | 058 | 57 | 79 | 280 | ;23 86 | 52) | 34 75 32 |
|--------------------------------------|---|---|--|------------|---|--|---|
| Total | 21,426,058 | 1,479,022 | 1,481,179 | 22,899,280 | 17,935,523 | (17,452) | 1,659,234 1,105,875 20,700,632 |
| Foreign currency translation reserve | (19,145) | 2,157 | 2,157 | (16,988) | (14,002) | (17,452) | (17,452) |
| Retained earnings | 5,237,483 | 1,479,022 | 1,479,022 | 6,716,505 | 3,348,418 | 1 | 1,676,686 |
| Gain on sale of treasury shares | 495,654 | 1 | e e | 495,654 | 484,906 | 1 | 10,748 |
| Treasury shares | | | (7,957) | (7,957) | (1,095,127) | 1 | 1,095,127 |
| Voluntary reserve KD | 1,388,033 | | | 1,388,033 | 1,137,664 | • | 1,137,664 |
| Statutory reserve KD | 1,388,033 | 1 - | | 1,388,033 | 1,137,664 | • | 1,137,664 |
| Share premium KD | 1,512,000 | • | | 1,512,000 | 1,512,000 | • | 1,512,000 |
| Share capital KD | 11,424,000 | | | 11,424,000 | 11,424,000 | • | 11,424,000 |
| | Balance at 1 January 2012 Profit for the period | Exchange differences on translating foreign operations Total comprehensive income | Purchase of treasury shares Balance at 30 September | 2012 | Balance at 1 January 2011 Profit for the period | translating foreign operations Total comprehensive income / | (1088) Sale of treasury shares Balance at 30 September 2011 |

The accompanying notes set out on pages 7 to 13 form an integral part of this interim condensed consolidated financial information.

Interim Condensed Consolidated Statement Of Cash Flows - period from 1 January to 30 September 2012 (Unaudited)



| | | Nine mor | e months ended | | |
|--|------|----------------------|----------------------|--|--|
| | | 30 September 2012 | 30 September 2011 | | |
| OPERATING ACTIVITIES | Note | KD | KD | | |
| | | | | | |
| Profit before provisions for contribution to KFAS, NLST and Zakat Adjustments for: | | 1,559,326 | 1,756,712 | | |
| Provision for staff indemnity | | 140 000 | 110.020 | | |
| Depreciation and amortisation | | 140,882 636,204 | 119,038 | | |
| Allowance for doubtful debts | | 38,420 | 664,285 | | |
| Property and equipment written off | | 634,699 | 22,353 91,400 | | |
| Finance charges | | 172,975 | 258,390 | | |
| Share of profit of associates | | (33,564) | (10,966) | | |
| Interest income | | (449) | (860) | | |
| Gain on disposal of equipment | | (177) | (1,381) | | |
| | | 3,148,493 | 2,898,971 | | |
| Increase in trade receivables | | (3,130,399) | (2,597,035) | | |
| (Increase) / decrease in inventories | | (24,241) | 7,861 | | |
| Increase in prepayments and other assets | | (179,161) | (149,091) | | |
| Increase in trade and other payables | | 121,463 | 70,578 | | |
| Increase in accruals and other liabilities | | 776,470 | 87,106 | | |
| Increase in deferred income | | 3,902,673 | 3,076,399 | | |
| Increase / (decrease) in retentions payable | | 428,434 | (125,397) | | |
| Decree Co. Co. Co. 1 | | 5,043,732 | 3,269,392 | | |
| Payment of staff indemnity | | (49,979) | (114,259) | | |
| Payment of KFAS | | (22,533) | (2,148) | | |
| Payment of NLST | | (57,076) | (5,754) | | |
| Payment of Zakat | | (24,644) | (6,228) | | |
| Net cash from operating activities INVESTING ACTIVITIES | | 4,889,500 | 3,141,003 | | |
| Payments for capital work in progress | | | | | |
| Purchase of property and equipment | | (5,294,063) | (586,119) | | |
| Proceeds from disposal of equipment | | (155,995) | (123,909) | | |
| Partial liquidation proceeds of investment available for sale | | - | 1,386 | | |
| Payments for intangible assets | | (0.640) | 27,555 | | |
| Interest income received | | (9,649) | - | | |
| Net cash used in investing activities | • | (5,459,258) | 860 | | |
| FINANCING ACTIVITIES | • | (3,439,238) | (680,227) | | |
| (Purchase) / sale of treasury shares | | (7.057) | 1 105 075 | | |
| Finance charges paid | | (7,957) | 1,105,875 | | |
| Proceeds from / (repayments of) long-term debts | | (334,222) | (284,535) | | |
| Net cash from / (used in) financing activities | | 3,137,816 | (1,504,100) | | |
| Net increase in cash and cash equivalents | - | 2,795,637 | (682,760) | | |
| Effect of exchange rate changes on cash and cash equivalents | | 2,225,879 | 1,778,016 | | |
| Cash and cash equivalents at beginning of the period | | (3,647) 2,211,519 | (6,284) | | |
| Cash and cash equivalents at end of the period | 4 | | 605,709 | | |
| - Jan monto av ena ox ena periou | → = | 4,433,751 | 2,377,441 | | |

Notes to the Interim Condensed Consolidated Financial Information – period from 1 January to 30 September 2012 (Unaudited)



1. INCORPORATION AND PRINCIPAL ACTIVITIES

Humansoft Holding Company K.S.C. (Closed) ("the Parent Company") is a closed Kuwaiti shareholding company incorporated on 14 September 1997.

The Parent Company and its subsidiaries (together referred to as "the Group") are engaged in establishing and managing private universities and colleges, providing computer education, language training, executive courses and electronic commerce and media. The Group is also permitted to invest surplus funds in shares and other securities and to acquire interests in related businesses in Kuwait and abroad.

The Parent Company is listed on the Kuwait Stock Exchange and its registered office is P.O. Box 305, Dasman 15454, State of Kuwait.

During the period, the Parent Company liquidated two wholly owned dormant subsidiaries namely Humansoft Human & IT Investment Company Limited, UK and Toot E-Business Company Limited, UK and formed two wholly owned subsidiaries Human Soft America Inc., USA and Innovative Educational Facilities Management L.L.C, UAE.

This interim condensed consolidated financial information for the nine-month period ended 30 September 2012 was authorised for issue by the Board of Directors of the Parent Company on 8 November 2012.

2. BASIS OF PRESENTATION

The interim condensed consolidated financial information of the Group has been prepared in accordance with International Accounting Standards 34, "Interim Financial Reporting". Accordingly, it does not include all of the information and footnotes required for complete financial statements prepared in accordance with International Financial Reporting Standards.

The accounting policies used in the preparation of this interim condensed consolidated financial information are consistent with those used in the preparation of the annual audited consolidated financial statements of the Group for the year ended 31 December 2011. The Group has not early adopted any other standards, interpretations or amendments that have been issued but not effective.

During the period the Group has adopted all the standards that came into effect for annual period beginning 1 January 2012. The adoption of these standards did not have any material impact on this interim condensed consolidated financial information.

In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for fair presentation have been included. Operating results for the interim period are not necessarily indicative of the results that may be expected for the year ending 31 December 2012. For further information, refer to the annual audited consolidated financial statements and notes thereto for the year ended 31 December 2011.

This interim condensed consolidated financial information is presented in Kuwaiti Dinars ("KD") which is the functional and presentation currency of the Parent Company.

3. JUDGEMENTS AND ESTIMATES

The preparation of interim condensed consolidated financial information requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expense. Actual results may differ from these estimates.

In preparing this interim condensed consolidated financial information, the significant judgements made by management in applying the Group's accounting policies and the key sources of estimation uncertainty were the same as those applied to the annual audited consolidated financial statements as at and for the year ended 31 December 2011.

Notes to the Interim Condensed Consolidated Financial Information

— period from 1 January to 30 September 2012 (Unaudited)



4. CASH AND BANK BALANCES

| | 30 September 2012 | (Audited) 31 December 2011 | 30 September 2011 |
|--------------------------------|-------------------|----------------------------|----------------------|
| | KD | KD | KD |
| Cash on hand and at banks | 4,405,194 | 2,424,436 | 2,351,408 |
| Short-term deposits with banks | 190,750 | 264,915 | 262,920 |
| Cash and bank balances | 4,595,944 | 2,689,351 | 2,614,328 |
| Less: Bank overdrafts | (162,193) | (477,832) | (236,887) |
| Cash and cash equivalents | 4,433,751 | 2,211,519 | 2,377,441 |

Overdraft facilities from local banks are denominated in KD and as at 30 September 2012 bear interest ranging from 2% - 2.5% (31 December 2011: 2% - 2.5% and 30 September 2011: 2.5%) per annum over the Central Bank of Kuwait discount rate.

As at the interim condensed consolidated statement of financial position date, the undrawn bank overdraft facilities amounted to KD 887,807 (31 December 2011: KD 572,168 and 30 September 2011: KD 813,113).

The effective interest rate on short-term deposits as at 30 September 2012 was 0.2% (31 December 2011: 0.2% and 30 September 2011: 0.2%) per annum.

5. TRADE RECEIVABLES

| | (Audited) | | | |
|------------------------------------|--------------|-------------|--------------|--|
| | 30 September | 31 December | 30 September | |
| | 2012 | 2011 | 2011 | |
| | KD | KD | KD | |
| Trade receivables | 7,415,923 | 4,330,707 | 5,479,457 | |
| Less: allowance for doubtful debts | (300,005) | (306,594) | (454,693) | |
| | 7,115,918 | 4,024,113 | 5,024,764 | |

6. RELATED PARTY TRANSACTIONS

Related parties comprise major shareholders and executive officers of the Group, their families and companies of which they are the principal owners. The Group enters into transactions with related parties. Pricing policies and terms are approved by the Group's management.

The related party transactions and balances included in this interim condensed consolidated financial information are as follows:

| | Three mo | onths ended | Nine months ended | | |
|---|-------------------|-------------------|-------------------|----------------------|--|
| | 30 September 2012 | 30 September 2011 | 30 September 2012 | 30 September 2011 | |
| | KD | KD | KD | KD | |
| a) Compensation of key management personnel | | | | | |
| Short-term benefits | 456,314 | 96,283 | 651,592 | 327,890 | |
| Post-employment benefits | 1,933 | 2,980 | 5,770 | 6,463 | |
| | 458,247 | 99,263 | 657,362 | 334,353 | |
| b) Transaction | | | | | |
| General and administrative | | | | | |
| expenses | 5,000 | 5,000 | 15,000 | 15,000 | |

Notes to the Interim Condensed Consolidated Financial Information – period from 1 January to 30 September 2012 (Unaudited)



7. DEFERRED INCOME

This represents fees received in advance to be recognized as revenue as and when the service is rendered.

8. LONG-TERM DEBTS

| | (Audited) | | | | |
|---------------------|--------------|-------------|--------------|--|--|
| | 30 September | 31 December | 30 September | | |
| | 2012 | 2011 | 2011 | | |
| | KD | KD | KD | | |
| Current portion | 2,096,500 | 2,292,000 | 2,323,000 | | |
| Non-current portion | 6,749,092 | 3,415,776 | 2,805,791 | | |
| | 8,845,592 | 5,707,776 | 5,128,791 | | |

Long-term loans amounting to KD 8,579,092 (31 December 2011: KD 5,094,776 and 30 September 2011: KD 4,369,291) is secured by mortgage of land with a carrying value of KD 5,297,030 (31 December 2011: KD 5,297,030 and 30 September 2011: 5,297,030) and included in property and equipment.

As at the interim condensed consolidated statement of financial position date, the undrawn long-term debts amounted to KD 2,718,408 (31 December 2011: KD 3,575,224 and 30 September 2011: KD 5,508,209).

9. COST OF OPERATIONS

| | Three mor | nths ended | Nine mor | nths ended |
|----------------------------------|-------------------|-------------------|----------------------|----------------------|
| | 30 September 2012 | 30 September 2011 | 30 September 2012 | 30 September 2011 |
| | KD | KD | KD | KD |
| Staff salaries and related costs | 870,903 | 515,877 | 2,368,621 | 1,705,193 |
| Facilities costs | 903,654 | 56,985 | 1,107,262 | 329,664 |
| Material costs | 36,660 | 60,460 | 114,789 | 142,699 |
| Others | 2,334 | 8,948 | 9,885 | 22,105 |
| | 1,813,551 | 642,270 | 3,600,557 | 2,199,661 |

10. GENERAL AND ADMINISTRATIVE EXPENSES

| | Three mor | nths ended | Nine mor | iths ended |
|----------------------------------|-------------------------------------|------------|----------------------|----------------------|
| | 30 September 30 September 2012 2011 | | 30 September 2012 | 30 September 2011 |
| | KD | KD | KD | KD |
| Staff salaries and related costs | 1,403,297 | 388,238 | 2,292,022 | 1,240,054 |
| Facilities costs | 254,877 | 162,559 | 643,417 | 457,638 |
| Depreciation and amortisation | 206,841 | 225,016 | 636,204 | 664,285 |
| Others | 180,463 | 215,233 | 756,317 | 629,446 |
| | 2,045,478 | 991,046 | 4,327,960 | 2,991,423 |

Notes to the Interim Condensed Consolidated Financial Information

– period from 1 January to 30 September 2012 (Unaudited)



11. SELLING EXPENSES

| | Three months ended | | Nine months ended | |
|----------------------------------|--------------------|-------------------|----------------------|----------------------|
| | 30 September 2012 | 30 September 2011 | 30 September 2012 | 30 September 2011 |
| | KD | KD | KD | KD |
| Staff salaries and related costs | 96,884 | 80,963 | 296,203 | 259,080 |
| Advertising and sales promotion | 174,111 | 132,936 | 366,456 | 284,616 |
| Allowance for doubtful debts | 29,065 | 650 | 38,420 | 22,353 |
| Others | 58,533 | 32,380 | 137,367 | 124,711 |
| | 358,593 | 246,929 | 838,446 | 690,760 |

12. CONTRIBUTION TO KFAS

This represents contribution to the Kuwait Foundation for Advancement of Science ("KFAS") computed at 1% of profit for the period after transfer to statutory reserve. Provision for contribution to KFAS is comprised of the following:

| | Three months ended | | Nine months ended | | |
|---|--------------------|----------------------|----------------------|----------------------|--|
| | 30 September 2012 | 30 September 2011 | 30 September 2012 | 30 September 2011 | |
| | KD | KD | KD | KD | |
| The Parent Company Al Arabia Education Enterprises Company K.S.C. (Closed) Humansoft Learning Company K.S.C. (Closed) | - | 12,776 | - | 14,260 | |
| | 4,261 | - | 17,099 | - | |
| | 162_ | (995) | 377 | 1,550 | |
| | 4,423 | 11,781 | 17,476 | 15,810 | |

13. BASIC AND DILUTED EARNINGS PER SHARE

Basic and diluted earnings per share is calculated as follows:

| | Three months ended | | Nine months ended | | |
|--|--------------------|-------------------|----------------------|----------------------|--|
| | 30 September 2012 | 30 September 2011 | 30 September 2012 | 30 September 2011 | |
| | KD | KD | KD | KD | |
| Profit for the period | 150,508 | 1,251,052 | 1,479,022 | 1,676,686 | |
| Number of shares outstanding: | Shares | | | | |
| Weighted average number of paid up shares | 114,240,000 | 114,240,000 | 114,240,000 | 114,240,000 | |
| Less: Weighted average number of treasury shares | (4,315) | - | (13,067) | (919,121) | |
| Weighted average number of outstanding shares | 114,235,685 | 114,240,000 | 114,226,933 | 113,320,879 | |
| Basic and diluted earnings per share (fils) | 1.32 | 10.95 | 12.95 | 14.80 | |

Notes to the Interim Condensed Consolidated Financial Information

— period from 1 January to 30 September 2012 (Unaudited)



14. SEGMENT INFORMATION

Primary segment information - business segments:

The Group is organised into functional divisions in order to manage its various lines of business. All of the segment revenue reported below is from external customers. For the purpose of segment reporting, the Parent Company's management has grouped the Group's activities into the following business segments:

- a) Training and career development programs
- b) English training
- c) Learning solutions
- d) Higher education

Segment results include revenues and expenses directly attributable to a segment. There are no significant intersegment transactions.

Segment information by business segments is as follows:

| | Training and career development programs | English training | Learning solutions | Higher education | Others | Total |
|-------------------------------------|--|---------------------|-----------------------|---------------------|-----------|-------------|
| | KD | KD | KD | KD | KD | KD |
| 3 months ended 30 September 2012 | | | | | | |
| Segment revenues | 281,417 | 260,222 | 120,062 | 4,155,037 | - | 4,816,738 |
| Segment expenses | (271,351) | (172,343) | (134,497) | (3,479,217) | (380,679) | (4,438,087) |
| Depreciation and amortisation | (10,799) | (3,277) | (2,900) | (189,200) | (665) | (206,841) |
| Finance charges | - | - | - | (44,410) | (7,222) | (51,632) |
| Share of profit of associates | - | _ | - | _ | 5,250 | 5,250 |
| Other income | 133 | 853_ | 2,094 | 22,000 | - | 25,080 |
| (Loss) / profit for the period | (600) | 85,455 | (15,241) | 464,210 | (383,316) | 150,508 |
| 9 months ended 30 September 2012 | | | 355 | | | |
| Segment revenues | 993,895 | 689,594 | 493,089 | 8,844,416 | | 11,020,994 |
| Segment expenses | (862,733) | (511,188) | (496,340) | (6,308,787) | (666,714) | (8,845,762) |
| Depreciation and amortisation | (33,096) | (9,135) | (9,471) | (582,301) | (2,201) | (636,204) |
| Finance charges | - | - | - | (148,038) | (24,937) | (172,975) |
| Share of profit of associates | - | - | - | - | 33,564 | 33,564 |
| Other income | 426 | 6,241 | 13,791 | 57,583 | 1,364 | 79,405 |
| Profit / (loss) for the period | 98,492 | 175,512 | 1,069 | 1,862,873 | (658,924) | 1,479,022 |

Notes to the Interim Condensed Consolidated Financial Information – period from 1 January to 30 September 2012 (Unaudited)



14. SEGMENT INFORMATION (CONTINUED)

| | Training and | | | | | |
|-------------------------------------|-------------------------|---------------------|-----------|-------------|-----------|---|
| | career | _ | | | | |
| | development programs | English training | Learning | Higher | | |
| | KD | | solutions | education | Others | Total |
| 2 | KD | KD | KD | KD | KD | KD |
| 3 months ended 30 September 2011 | | | | | | |
| Segment revenues | 328,439 | 281,023 | 125,981 | 2,623,085 | - | 3,358,528 |
| Segment expenses | (298,377) | (168,407) | (130,831) | (1,024,332) | (182,635) | (1,804,582) |
| Depreciation and | | | | • | *** | (, , , , , , , , , , , , , , , , , , , |
| amortisation | (7,518) | (2,776) | (3,667) | (209,260) | (1,795) | (225,016) |
| Finance charges | - | - | _ | (65,811) | (15,425) | (81,236) |
| Share of loss of associates | | | | | | • |
| | 170 | - | _ | - | (13,124) | (13,124) |
| Other income | 172 | 31 | | 16,092 | 187 | 16,482 |
| Profit / (loss) for the period | 22,716 | 109,871 | (8,517) | 1,339,774 | (212,792) | 1,251,052 |
| 9 months ended | | | | | | |
| 30 September 2011 | | | | | | |
| Segment revenues | 1,023,709 | 731,491 | 679,405 | 5,482,684 | - | 7,917,289 |
| Segment expenses | (907,160) | (483,186) | (542,661) | (2,950,861) | (505,117) | (5,388,985) |
| Depreciation and | | | | | | , , , , |
| amortisation | (21,520) | (8,232) | (20,908) | (608,165) | (5,460) | (664,285) |
| Finance charges | - | - | - | (205,565) | (52,825) | (258,390) |
| Share of profit of associates | - | _ | - | _ | 10,966 | 10,966 |
| Other income | 7,795 | 228 | 7,976 | 43,905 | 187 | • |
| Profit / (loss) for the period | 102,824 | 240,301 | 123,812 | 1,761,998 | (552,249) | 1,676,686 |

Notes to the Interim Condensed Consolidated Financial Information

— period from 1 January to 30 September 2012 (Unaudited)



15. COMMITMENTS AND CONTINGENT LIABILITIES

| | 30 September 2012 | (Audited) 31 December 2011 | 30 September 2011 |
|---|---------------------------------------|----------------------------|-------------------|
| Commitments | KD | KD | KD |
| Capital commitments for construction | 819,781 | 862,280 | 1,161,863 |
| Operating lease commitments for land | 1,414,000 | 1,504,500 | 1,504,500 |
| Minimum operating lease commitments under the operation | ting lease are as follo | ows: | |
| Not later than one year | 90,500 | 90,500 | 90,500 |
| Later than one year but not later than five years | 362,000 | 362,000 | 362,000 |
| Later than five years | 961,500 | 1,052,000 | 1,052,000 |
| | 1,414,000 | 1,504,500 | 1,504,500 |
| Contingent liabilities | · · · · · · · · · · · · · · · · · · · | | |
| Letters of guarantee | 1,201,843 | 1,212,347 | 1,720,641 |

16. ANNUAL GENERAL ASSEMBLY

The annual general assembly of the shareholders' held on 10 May 2012 approved the annual audited consolidated financial statements of the Group for the year ended 31 December 2011 and also approved the Board of Directors' proposal to not distribute any dividends for the year ended 31 December 2011 (31 December 2010: Nil).